

Exteriors

The Bartlett Brainard Products Newsletter



This ThermaTru Door & Transform / Sidelites with Wellesley Glass & Brass Caming is framed by an Azek Door surround.

Welcome to the Winter issue of *Exteriors*

This quarter's highlights include an announcement of Alside's retirement of the Excalibur window, and an article on the new products offered by Harvey. Our savings tip is our annual Washington's Birthday Sale - read more below.

Don't forget to look at the before and after pictures of our recent project, the installation of a new door surround.

If you have specific information requests, please call us at (860) 233-4475. We are here to help you bring out the best in your home, with Quality You Can Trust!

Catherine Y. Davis
President

1/2014

We Made a Mistake!

Was your first name incorrect on your mailer for our Annual Washington's Birthday Sale?

If so, we are very sorry for the error and for any alarm it may have caused. This is what happened: When preparing for this mailing, a copy of the names and addresses in our database was sent to be verified as required by the post office. When the list was returned and cleaned, the first names got separated from the corresponding last names and addresses. Unfortunately the mistake wasn't caught until after the first batch was mailed. Please be assured that there is no identity fraud involved. Your identification and your purchasing history with Bartlett Brainard is intact in our database. Again, we are very sorry for any alarm or inconvenience this may have caused.

If your mailer was incorrectly addressed and you didn't open your mailer, there are no changes to the annual sale:

- Save 10% on windows and doors, as well as discounts on siding and roofing
- Sign a contract before February 28th and take advantage of winter pricing.
- Schedule installation anytime within six months.
- Pay upon job's completion.

Bartlett Brainard Products
Celebrating our 10th Anniversary
EXTERIOR REMODELING
SPECIALIST

**WASHINGTON'S
Birthday Sale**
Effective now through February 28, 2011

VISIT OR CALL Today!
75 Talcott Road, West Hartford, CT
860.233.4475
www.BartlettBrainard.com

Alside Excalibur



Alside, after manufacturing the Excalibur for more than two decades, has announced that it will be retiring the Excalibur window as of 2/14/14. What does this mean to current owners of Alside Excalibur Windows?

- **Alside and Bartlett Brainard will continue to honor the Alside lifetime-limited warranty.** This warranty includes seal failures and stress cracks.
- If you have a need for additional Excalibur units to finish a current project or for future renovations, you will need to purchase them before 2/14/14. For this purchase, Bartlett Brainard will offer you the Washington's Birthday discount of 10%.

After February 14th, Bartlett Brainard Products will be selling Alside's next generation replacement window, the Mezzo, which offers:

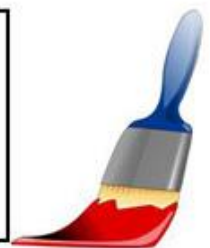
- A .027 U-Value which meets the 2015 Energy Star requirement
- An optional triple-pane
- A slimline mainframe and sash which provides a larger glass area
- Internal chambers with increased structural integrity, rigidity and energy efficiency
- A true sloped sill which directs water runoff without the use of weep holes

Alside has been in operation for more than 65 years and will continue to produce top-quality building products backed by excellent warranty

Referral

Are you looking for a painter? For many years we have been referring our customers to **Ken Gaylor**.

He is a very careful, precise and experienced painter. Ken is also a gentleman and comfortable to be around. If you need interior or exterior painting, contact Ken at (860) 989-5602. He will do an excellent job on your interior and exterior work, as well as power washing.





New Products

Some exciting products are being developed at Harvey Building Products!



Blinds Between the Glass in the Harvey vinyl siding glass door offers an easy and convenient way to enjoy the look and privacy of conventional blinds with none of the hassles. They are a perfect solution for:

- Privacy - They are adjustable and can be raised, lowered and tilted.
- Light Control: Allowing the sun in, or not, helps control household temperature.
- No dusting.
- Safety: Cords and blinds are encased providing safety for children and pets.
- Décor: Clean, efficient look with no need for bulky window treatments.

Stop by our showroom today to see how they work!



Tribute Vinyl Replacement Windows by Harvey offer new technology for tilt-in features and an energy rating that surpass today's requirements! The window of the future is here today at Bartlett Brainard Products!

- Streamlined appearance with attractive, low profile locks.
- Contoured sash and glazing bead provide a sleek sophisticated design that emulates the traditional lines of a well-crafted wood window.
- All Tribute double hung windows are GreenSeal certified.
- Dual action low profile sash lock with integrated tilt/wash feature eliminates the need for separate tilt latches.

Call Bartlett Brainard today to compare the Tribute with our other full lines of windows:—Ellison by Atrium,
Mezzo by Alside
and more!

Thank You!

We thank all of our customers who made it possible this fall for us to receive two awards for our customer service, one by the CT Better Business Bureau and the other by the CBIA (The Connecticut Business & Industry Association). It is a pleasure to serve you, and we are grateful for your support.



Bartlett Brainard Products
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West Hartford, CT 06110

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BEFORE

The entry of this 1925 colonial home was updated by replacing the aging portico with a new Door Surround. No more rotted wood or lead paint! The new ThermaTru S210 Entry Door and Pella 3925 Storm door complement this new door surround .



AFTER

*Cathy,
Cal, Conrad, Derek,
Emery, Eric, Jim, John,
Mary, Neil, Yvon,*

Best Wishes for the New Year!



From your friends at
Bartlett Brainard Products



www.BartlettBrainard.com

Tel: (860) 233-4475 Fax: (860) 231-8429

Roofing, Siding, Windows, Doors, Porch Enclosures, Sunrooms, Hatchways and more